

EDUCATION

Post-doctorate at the Interdisciplinary Research Centre on International Development and Society, UQAM, 2015

Post-doctorate at the International Business Department, HEC Montreal Business School, 2011

Ph.D. interdisciplinary in public governance and geography, University of Liege, Belgium, 2010

Master in economic geography, University of Liège, Belgium

MBA of Paris Chamber of Commerce and Industry in Hanoi

Certificate of principal auditor of ISO 9001 Quality Management Systems, BSI, Toronto, 2012

Certificate of international student advisor, Canadian College of Immigration and Citizenship (CCIC), Ottawa, 2020

PROFESSIONAL EXPERIENCE

University of Quebec in Montreal (September 2015-)

- Lecturer at the Business school and at the Law and Political Science Faculty
- Contributed to program development in collaboration with international partner institutions.
- Provided consulting services on international development projects on cadastral and real property taxation funded by international institutions.
- Visiting professor at the National Economics University, Hanoi, Vietnam

Colleges network in Montreal (2019-2026): Advisor on international students' recruitment, integration and immigration.

- Developed and implemented international student recruitment strategies
- Monitored immigration laws, regulations, and policies; provided advisory services to students, faculty, and departments
- Collaborated with Canadian embassies and local institutions on recruitment missions across France, North Africa, and Sub-Saharan Africa.

Fujitsu Research Institute, Tokyo, Japan (2015–2016)

- Consultant on impact assessments of land and real estate governance reforms in emerging countries under JICA-funded projects

Cowater international / Sogema Technologies, Canada (2012–2015)

Business Analyst and Advisor in real estate taxation, local governance and cadastral reform projects funded by the Canada Global Affairs and the World Bank

- Analyzed legal frameworks and public policies in land and real estate management
- Conducted business process reengineering and designed operational and managerial procedures
- Trained managers and officials from Ministries of Finance, Tax Authorities, and National Cadastral Agencies in Sub-Saharan Africa and the Caribbean.

Institute on Municipal Finance and Governance, University of Toronto (2009–2010)

- Research internship in municipal finance and governance
- Teaching assistant for *Municipal Finance for Planners* (Prof. Enid Slack)

University of Liège, Belgium (2006–2011)

- Research on peri-urbanization, urban revitalization, and municipal finance
- Produced policy recommendations on taxation and economic activity location
- Conducted doctoral research and served as an undergraduate teaching assistant

University of Orléans, France (2006)

- Teaching internship in public governance and development policies

National Economics University, Hanoi, Vietnam (1998–2006)

- Taught international finance at the Finance and Bank Faculty
- Coordinated the Belgium Master's programs (Université Libre de Bruxelles) deployed in Hanoi

Tilleke & Gibbins Consultants (Law Firm), Hanoi (1996–1997)

- Advisor on development of foreign direct investment partnerships with local enterprises.

PUBLICATIONS (PEER-REVIEWED)

TRINH Hong-Loan (2016) *Réforme de la gestion et de la taxation foncières et immobilières au Vietnam et au Mali: pour une utilisation optimale des sols*. Canadian Journal of International Studies/Revue canadienne d'études du développement.

<http://www.tandfonline.com/doi/full/10.1080/02255189.2016.1225571>

TRINH Hong-Loan et McCLUSKEY William J. (2013) *Property Tax Reform in Vietnam: Options, Direction and Evaluation*, 2013, Land Use Policy, Volume 30, Issue 1, pages 276-285.

<http://www.sciencedirect.com/science/article/pii/S0264837712000415>

TRINH Hong-Loan et McCLUSKEY William J. (2012) *Property Tax Reform in Vietnam, Work in Progress*, IMFG Paper on Municipal Finance and Governance, Munk School of Global Affairs, University of Toronto

http://munkschool.utoronto.ca/imfg/uploads/187/imfg_no_8_rev_3_online.pdf

TRINH Hong-Loan et McCLUSKEY William J. (2010) *Property Tax in Vietnam: The Potential for Reform*, Property Tax Assessment & Administration, Volume 7, Issue 1, pages 41-55

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